

## Press Release – June 2025





## Everlink Services, a telecommunications service provider and solutions integrator in the Île-de-France region, joins the Inherent Group



- Founded in 2014 by Salvatore MURA, Everlink Services is a B2B telecom operator providing telecommunications, cloud, and IT services to small businesses and SMEs.
- Everlink Services offers an integrated solution covering all aspects of digital transformation, based on six pillars: internet connection, IT networks, telecoms, hosting, IT outsourcing, and cybersecurity.
- The company has more than 500 customers from a variety of sectors (luxury goods, real estate, insurance, distribution, consulting), mainly located in the Paris region.
- Everlink Services has a team of more than 20 employees. Its agile organization and proven responsiveness enable it to ensure strong customer retention and cross-selling development.
- As part of the competitive process led by Societex Corporate Finance, the Inherent Group quickly established itself as a compatible and relevant partner to ensure the company's next phase of development.
- By integrating Everlink Services, the Inherent Group continues to consolidate its position in the IT and telecoms services market (fourth largest operator in France) and strengthens its presence in the Île-de-France region, a strategic area for its development in the SME segment. With its offering structured around four operational brands (Adista, Unyc, Devensys, and Upper-Link), Inherent generated more than €300 million in revenue in 2024, supported by 1,300 employees working in 40 branches.
- Backed since 2021 by the Keensight Capital investment fund, Inherent has since embarked on a particularly active external growth strategy with a strong regional focus.



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### Our advisory mission

- SOCIETEX CF was exclusively commissioned by Everlink Services' shareholders to seek out strategic partners willing to support the company's next phase of development.
- A competitive process was put in place, attracting interest from numerous candidates.

#### Client testimonial

- "I would like to express my deep gratitude to the entire Societex team for the invaluable support you provided me throughout the sale of Everlink Services. Your expertise, availability, attentiveness, and kindness were major assets in the success of this sale.
- Your support in calmly preparing the management presentations and anticipating the crucial points of the negotiations greatly facilitated the rapid conclusion of the process, and what's more, on the terms we had agreed upon.
- Once again, I would like to thank you for your professionalism and the quality of our frank and direct relationship.
   Well done to the whole team."

Salvatore MURA - CEO Everlink Services

#### **SOCIETEX CF Team**



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#### **Stakeholders**

#### **Sellers**

- Everlink Services: Salvatore MURA, Marie-Charlotte LANCE, Jérôme SANTELLI DE RISTORI, Bernard SANTELLI DE RISTORI, Gilles LE RICHOM, Franck ARMAND
- Advisors :
  - M&A Advisor : SOCIETEX CF (Thomas BEAURAIN, Elie ACHDDOU, Solène FRADIN)
  - o Corporate Lawyer: Armand Avocats (Georges CIVALLERI, Perrine KLEIN, Alexandre FORT)

### **Buyers**

- Groupe Inherent: Pierre-Jean BEYLIER, Julien JACQUEL, William OUAKSEL
- Keensight Capital : Stanislas de TINGUY, Maximilien BRODEL, Léopold LARERE
- Advisors :
  - o Financial Due diligence : EXELMANS (Manuel MANAS, Paul DEMARQUETTE, César CATTEAU)
  - o Corporate: Degroux Brugere (Augustin FLEYTOUX, Anne-Louise CLOAREC, Quentin BECHERT)