



DL Software extends its offer to insurance professionals with the acquisition of Infoelsa, an ERP publisher specializing in property and casualty, and life insurance.

Software publishing



Equity stake of



Has acquired 100% of the shares of



SELLERS ADVISOR

About INFOELSA

- Created in 1989, Infoelsa is a key player among the major companies in the sector. The publisher designs and markets business solutions based mainly on two ERPs: CIRISelsa IARD and CIRISelsa Vie.
- Of French origin, Infoelsa is an internationally oriented company. Composed of about twenty employees, it supports key accounts such as Allianz and Inter Mutuelle Assistance in France, AXA in the Gulf countries and Egypt, the Algerian Insurance Company and TALA in Algeria, as well as institutional clients such as the Caisse de Dépôt et de Gestion in Morocco, with a turnover of nearly 4 million euros.

About DL SOFTWARE

- Recognized as the business ERP specialist, DL Software now has 11 companies, including 3 in the insurance and health sector.
- The acquisition of Infoelsa enables it to cover a wide range of insurance businesses: health and provident insurance, both individual and group (with CIM), property and casualty insurance and life insurance (with Infoelsa). This acquisition is also an opportunity for the group to take a further step towards international expansion.

- « DL Software is a solid group which will allow us to accelerate our growth. The group's shareholders and management are committed to ethical values recognized by its customers and employees. We share the same values and the same conception of excellence. We are convinced that our customers will be the first to benefit from this new stage in our development”, explains **Claude YAZIGI, Founder of Infoelsa**.
- « We are delighted to welcome the Infoelsa teams to our group. Frédéric Rochefort has been promoted to Chief Executive Officer of Infoelsa. He will now ensure the development of the business, with the support of Claude YAZIGI and ours for strategic issues. This acquisition strengthens our expertise in the insurance sector and is in line with our desire to develop our activities internationally. It also confirms our determination to pursue our program of targeted acquisitions, thanks to the confidence of our shareholders and despite a somewhat troubled health and economic context. We are more determined than ever to satisfy our ambitions for sustainable growth," said **Jacques OLLIVIER, CEO of DL Software**.

SOCIETEX's approach

- SOCIETEX has been mandated exclusively for purpose of the sale of the company in order to advise and support it in identifying investors, negotiating and structuring the transaction.

SOCIETEX's team



Bernard MAUSSION
Senior Partner
bernard.maussion@societex.com



Elie ACHDDOU
Analyst
elie.achddou@societex.com