



EXAFI Joined the Franco-German Specialist COFFRA

Services



bought 100 % of the capital of



CONSULTANCY FOR
THE TRANSFERORS

About EXAFI

- Created in 2001, EXAFI develops consultancy services in the areas of accounting, audit, payroll and offers assistance to struggling SMEs and mid-caps, some of which are listed on regulated markets.
- With its human-size structure and highly responsive employees, EXAFI has become a trusted partner for its clients for high value-added missions.
- EXAFI has been ISO 9001 certified for all its activities for over 15 years and is a signatory to the United Nations Global Compact.

About COFFRA

- Created in 1985, the COFFRA Group is an auditing, expert-accounting and legal advice firm, specialising in the reception of international investors in France.
- Currently, COFFRA works for over 900 clients, in all lines of business. The group is in particular a key player at the service of German investors in France, and French investors developing in Germany.
- The only representative of MOORE in France, COFFRA benefits from a unique international network of business relations, present in over 100 countries.

A Stronger player in the areas of Expertise, Audit and Restructuring

- COFFRA Group, a multi-disciplinary specialist of international groups, and EXAFI, a company especially renowned for its restructuring expertise, have decided to unite. The new unit now comprises 170 employees, all based in Paris, and achieves a total turnover of around €22M.
- For Carine Guyetant and Thierry Duval, the co-founders of EXAFI, this merger will also enable them to reinforce their assistance to struggling businesses: “together with COFFRA, we will now be able to support much more complex restructuring projects, especially by extending our services to the social aspect of these projects.” Sophie de Rosier, an EXAFI partner, highlighted: “this new unit will enable us to offer our clients a much wider range of services, especially through the structured international dimension it gives us.”



- For Kurt Schlotthauer, Founding Chairman of COFFRA, this merger is a new major step in the Group's development. As asserted by Christoph Schlotthauer, Managing Partner of COFFRA: "the marriage with EXAFI – the first of this type for COFFRA, which until now has favoured organic growth – will enable us to diversify our range of services even more. We want to show our clients that we are even more closely aligned with their expectations."

SOCIETEX's Approach

- SOCIETEX was exclusively tasked in the context of the company's transfer in order to advise it and help it identify investors, as well as negotiate and structure the operation.

Feedback

- "The trusting relations we have developed with SOCIETEX over many years enabled us to open quality discussions with the managers of EXAFI. Our exchanges were marked by great professionalism, and thanks to the commitment of SOCIETEX's team, we were able to come to a quick agreement," COFFRA.

SOCIETEX Team



Bernard Maussion
Senior Partner
bernard.maussion@societex.com



Clément Matelot
Analyst
clement.matelot@societex.com