



JUNE 2016: A NEW DYNAMIC FOR THE PROFESSIONAL TELEPHONY COMPANIES EECRS & EERT



EECRS (ex Alsatel) and EERT (ex TTE Transel) companies, specialized in professional telephony, information systems, cabling, radio communications, and people and property safety, joined in May 2016 the German group QUANTUM CAPITAL PARTNERS under the direction of Edouard Gosselin.

Respectively located in the Great East (4 establishments) and in the Paris region, and achieving a total turnover of EUR 28 million in 2015 with 210 employees, these 2 companies offer a full range of services from studies and design to installation and maintenance.

Around a new common identity named QUONEX, the manager is willing to give a new regional and national reach to both entities by creating the foundations leading to growth, development and success.

« Connection between people, connection between and with technologies, connection to customer service and connection with the world which surrounds us and constantly evolving. It is through these values that I wish today to gather the whole staff of Quonex Alsatel and Quonex IdF in this operation » says Edouard Gosselin.

SOCIETEX CORPORATE FINANCE, M&A advisory firm since 1952, initiated discussions between the two actors.

PARTICIPANTS

Selling adviser : SOCIETEX CF (Michel CHAMPSAUR, Bénédicte CIOTTI)

Selling legal adviser : DS AVOCATS (Arnaud BURG, Henrick EMERIAU)

Acquiring lawyer: EVERSHEDES (Mathieu TAUPIN, Baudouin GUEYFFIER, Elsa CHARIFI)



About QUANTUM CAPITAL PARTNERS

Quantum Capital Partners (QCP) is a hands-on investment fund with EUR 57 million assets under management, specialized in acquiring and partnering with businesses that can benefit from its operational experience.

QCP focuses on businesses with considerable development potential, ensuring with its entrepreneurial support a sustainable and profitable future for the respective companies. It strives for long-term value creation through hands-on strategic decisions.

It aims to introduce an entrepreneurial company culture, to enhance the business structure by increasing efficiency and flexibility, to evaluate, adjust and strengthen sales activities.

With the aim to create a successful long-term stand-alone business, each company is managed individually and monitored on site by an experienced management team together with the local management. All necessary operational measures are executed in a socially responsible way and in close cooperation with work councils and labour unions.

QCP generates approximately EUR 900 million in turnover and employs more than 3 400 people.

QUANTUM CAPITAL PARTNERS contact

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About SOCIETEX CORPORATE FINANCE

Created in 1952, Societex CF is specialized in Corporate Finance advisory and delivers tailored services for family-owned SMEs of the Small and Mid-market, as well as non-core divestments of larger groups. Its multidisciplinary team of 5 partners and some 12 professionals enables Societex CF to fulfil most of the sectorial issues of its clients.

Its areas of intervention, in France or abroad, primarily cover:

- The M&A advisory, as well as the financial engineering that goes along,
- The Financing of acquisitions through equity and debt,
- The international support,
- The business valuation (equity, social shares, material goods, brand, patents,...) in the context of a sale, a negotiation, an independent expertise,...

The values of most of the advised operations are ranging between EUR 5 and 50 million. Societex CF advised nearly 200 transactions during the last 10 years, and also completed around 100 corporate and brand valuations throughout its SVA entity.

Societex CF is the co-founder of the IMAP network in Europe and the exclusive representative in France. In 2015, IMAP ranks 7th in the world (2013 – 2015) based on the number of completed transactions in the segment up to USD 200 million – USD 9,6 billion of transaction value in 2015 (source Thomson Reuters – January 2016).



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