



## SOCIETEX CORPORATE FINANCE advises the founding-managing director of the EMKA Group in the reorganization of its capital.



**September 2017: In a BIMBO operation, the EMKA Group founding-managing director, the SCIREQ Canadian subsidiary and BNP PARIBAS DEVELOPPEMENT acquired SIPAREX minority stake.**

Created by Jean-Gérard Napoléoni in 1992, the EMKA TECHNOLOGIES Group is a world leader in the design, manufacture and distribution of systems for preclinical cardiology, neurological and pulmonary research.

With an international team of 80 people, the Group, which generates close to € 10M sales, offers a comprehensive range of products, software and services for preclinical researchers (pharmaceutical companies, CROs and universities) through 5 entities in France, Canada, USA, China and Japan.

Since the acquisition in 2014 of SCIREQ, a Canadian company led by David Brunet, the group has been able to accelerate its development, particularly in the pulmonary segment.

This BIMBO operation sets a new stage in the development of the Group. It allows SIPAREX to sell its minority stake in favor of BNP PARIBAS DEVELOPPEMENT and David Brunet. The founding-managing director Jean-Gérard Napoléoni remains majority shareholder.

*SOCIETEX CF initiated the contacts and advised the founding-manger with the new shareholders.*

## ADVISORS

**Seller:** Marlène REY (SIPAREX)

**Buyers:** Jean-Gérard NAPOLEONI, David BRUNET, BNP PARIBAS DEVELOPPEMENT (Benoît PICART)

**Financial audits:** DELOITTE (Armel PEDRON)

**M&A:** SOCIETEX CF (Bernard MAUSSION, Bénédicte CIOTTI)

**Legal:** FIDAL (Dominique LEMAIRE)

**Financing:** BNP PARIBAS en tant qu'arrangeur (Jean-Philippe ADAM) et CAISSE D'EPARGNE LOIRE ET CENTRE (Sébastien WALKOWIAK)



## About BNP PARIBAS Développement

BNP PARIBAS Développement has been active in Private Equity for more than 20 years, dedicated to growing companies. It has a portfolio of investments of more than 350 companies representing over € 800 million invested.

As a wholly-owned subsidiary of the BNP PARIBAS Group, it invests directly from the Bank's equity in long-term projects and favors growth and development rather than short-term return.

### Contact BNP PARIBAS Développement

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## About SOCIETEX CORPORATE FINANCE

Created in 1952, Societex CF is specialized in Corporate Finance advisory and delivers tailored services for family-owned SMEs of the Small and Mid-market, as well as non-core divestments of larger groups. Its multidisciplinary team of 5 partners and some 12 professionals enables Societex CF to fulfil most of the sectorial issues of its clients.

Its areas of intervention, in France or abroad, primarily cover:

- The M&A advisory, as well as the financial engineering that goes along,
- The Financing of acquisitions through equity and debt,
- The international support,
- The business valuation (equity, social shares, material goods, brand, patents, ...) in the context of a sale, a negotiation, an independent expertise, ...

The values of most of the advised operations are ranging between EUR 5 and 50 million. Societex CF advised nearly 200 transactions during the last 10 years, and also completed around 100 corporate and brand valuations throughout its SVA entity.

SOCIETEX is the co-founder of the IMAP network in Europe and the exclusive representative in France. IMAP closed over 2,100 transactions valued at \$90bn in the last 10 years and is consistently ranked among the Top 10 M&A advisors for mid-market transactions.

# IMAP

### Contact SOCIETEX CORPORATE FINANCE

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