



**SOCIETEX CORPORATE FINANCE advised  
MEDINOX in its disposal to an external manager**



**November 2016: BIMBO on MEDINOX company**

Founded in 2007, MEDINOX is a company specialized in the furniture, the installation and the maintenance of ventilation, air-conditioning and professional kitchens for local authorities and catering professionals in the Ile-de-France region.

Located in the city of Aulnay-sous-Bois in the Paris region, the company employs about 20 people and realizes more than 7 million of euros in sales.

Following the recent growth, the CEO and shareholder Lounes RAHAB has chosen to put its trust in Arthur CROSBY to support MEDINOX' development. Lounes RAHAB sold to Arthur CROSBY the majority stake in the takeover holding company and kept a significant minority stake.

Arthur CROSBY is a graduate from Paris-Dauphine Univeristy. He brings to MEDINOX his knowledge and expertise in administrative and financial management and team management (Groupe Auchan, BNP Paribas).



## ADVISORS

**Advisors of the Seller:** Corporate – SOCIETEX Corporate Finance (Bernard MAUSSION, Jérémy AZZARITA) ; Legal – PDGB (Roy ARAKELIAN, Madia ILIOPOULOU, Olivier CHAPALAIN)

**Advisor of the Buyer:** Legal – Cabinet Turbe (Bruno TURBE), Irena Azar Avocat (Irena AZAR) ; Audit – Poulin Retout & Associés (Jean-Paul RETOUT, Alexandre TOUITOU)

**Financing :** LCL (Yvan BERCHAUD, Tanja STANCIC) ; Crédit Coopératif (Elisabeth DUCASSOU, Nathalie SANTONI)

## About SOCIETEX CORPORATE FINANCE

Created in 1952, Societex CF is specialized in Corporate Finance advisory and delivers tailored services for family-owned SMEs of the Small and Mid-market, as well as non-core divestments of larger groups. Its multidisciplinary team of 4 partners and some 12 professionals enables Societex CF to fulfil most of the sectorial issues of its clients.

Its areas of intervention, in France or abroad, primarily cover:

- The M&A advisory, as well as the financial engineering that goes along,
- The Financing of acquisitions through equity and debt,
- The international support,
- The business valuation (equity, social shares, material goods, brand, patents...) in the context of a sale, a negotiation, an independent expertise...

The values of most of the advised operations are ranging between EUR 5 and 50 million. Societex CF advised nearly 200 transactions during the last 10 years, and also completed around 100 corporate and brand valuations throughout its SVA entity.

SOCIETEX is the co-founder of the IMAP network in Europe and the exclusive representative in France. IMAP ranks 7th in the world (2013 – 2015) based on the number of completed transactions in the segment up to USD 200 million – USD 9,6 billion of transaction value in 2015 (source Thomson Reuters – January 2016).

# IMAP

## Contact SOCIETEX CORPORATE FINANCE

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